

## Program Application

The CLS FAST program is open to members of California Life Sciences that have no more than 12 employees, have raised less than \$5 million, are precommercial, and are developing highly innovative, impactful products.

### Spring 2022 FAST Timeline

January 28, 2022 - Spring 2022 FAST applications due

February 14, 2022 – Spring 2022 FAST participants announced

March 15, 2022 – Program starts

June 21, 2022 – FAST Closing Showcase

CLS is currently accepting applications for the Spring 2022 session through **January 28, 2022**. To apply, email your non-confidential executive summary, cover page and introductory deck to [FASTCA@califesciences.org](mailto:FASTCA@califesciences.org).

## Application Details

*All submissions must be non-confidential*

Provide a cover page answering the questions below:

- What is your product or service?
- Describe current stage of development and future plans.
- What differentiates you from your competitors?
- What is your next inflection point? What do you need to reach it?
- What needs do you wish to address through the FAST program?

Provide your Executive Summary and introductory slide deck (or a summary document of no more than 5 pages) with the following information below.

### Company Profile

- Mission
- Corporate description: business model, products, history, financing, timelines, etc.
- Scientific rationale
- Management team with brief bios
- Number of employees
- Board members/advisors
- Full contact information, including email, phone, location

#### SACRAMENTO

1201 K Street, Suite 1010  
Sacramento, CA 95814  
P 916 226 9957

#### SAN DIEGO

9605 Scranton Rd. Suite 120  
San Diego, CA 92121  
P 858 551 6677

#### SOUTH SAN FRANCISCO

685 Gateway Blvd. Suite 100  
South San Francisco, CA 94080  
P 650 871 3250

#### LOS ANGELES

605 E. Huntington Dr., Suite 103  
Monrovia, CA 91016  
P 858 551 6677

#### WASHINGTON, DC

1100 H Street, NW, Suite 540  
Washington, DC 20005  
P 202 743 7566

- Current financing and other sources of support, including research collaborations and other funding sources
- Intellectual Property status

Product Development & Commercialization (as applicable)

- The problem you are solving
- Your solution to the above
- Full product description
- Product impact, describing how the product will be used to improve standard of care, enhance safety, enable research, reduce costs, address environmental or agricultural issues, improve industrial efficiency, etc.
- Development plan describing major program milestones
- Resources required to achieve the above
- Anticipated market opportunity
- Existing competing products or other research or development programs that may result in competing innovations

CLS evaluates submissions on a rolling basis. However, we must receive your application for the Fall 2021 session through **July 16, 2021**.

## About CLS FAST Program

Since launching in Fall 2013, FAST program cycles have generated more than 8,000 advisory hours valued at over \$1,900,000 for the 84 companies who have been through the program. Since participating in FAST, these companies have raised >\$1.9B and created over 500 new jobs, more than tripling their workforce. Over 30 of these companies have secured Series A and beyond, and 20 have concluded strategic partnerships.

The FAST Advisory Program provides select entrepreneurs with intensive team review and coaching to perfect their business model and product development plans, and to build a compelling commercialization strategy. Experienced entrepreneurs, product, and business experts (which may include clinical development, regulatory, reimbursement and business development specialists) will advise selected Fellows during a twelve-week program.

If you are interested in sponsoring FAST, please contact Lori Lindburg at [lori@califesciences.org](mailto:lori@califesciences.org).